

Everything you need to know about your Real Estate Market Today!

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METRO

Downtown  
Westside  
Eastside  
North Vancouver  
West Vancouver  
Richmond  
Tsawwassen  
Ladner

VANCOUVER

EDITION



### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	7	2	29%
400,001 – 500,000	6	7	117%*
500,001 – 600,000	31	17	55%
600,001 – 700,000	44	13	30%
700,001 – 800,000	45	16	36%
800,001 – 900,000	46	14	30%
900,001 – 1,000,000	36	3	8%
1,000,001 – 1,250,000	68	12	18%
1,250,001 – 1,500,000	74	6	8%
1,500,001 – 1,750,000	36	7	19%
1,750,001 – 2,000,000	50	2	4%
2,000,001 – 2,250,000	23	2	9%
2,250,001 – 2,500,000	28	3	11%
2,500,001 – 2,750,000	19	1	5%
2,750,001 – 3,000,000	19	1	5%
3,000,001 – 3,500,000	22	0	NA
3,500,001 – 4,000,000	24	0	NA
4,000,001 – 4,500,000	14	1	7%
4,500,001 – 5,000,000	12	0	NA
5,000,001 & Greater	35	0	NA
TOTAL*	639	107	17%

Bedroom	Inventory	Sales	Sales Ratio
0 to 1 Bedroom	195	55	28%
2 Bedrooms	340	47	14%
3 Bedrooms	93	5	5%
4 Bedrooms & Greater	11	0	NA
TOTAL*	639	107	17%

SnapStats®	November	December	Variance
Inventory	896	639	-29%
Solds	123	107	-13%
Sale Price	\$722,000	\$780,000	8%
Sale Price SQFT	\$992	\$1,029	4%
Sale to List Price Ratio	96%	98%	2%
Days on Market	15	21	40%

### Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Coal Harbour	79	13	16%
Downtown	237	44	19%
Westend	150	26	17%
Yaletown	173	24	14%
TOTAL*	639	107	17%

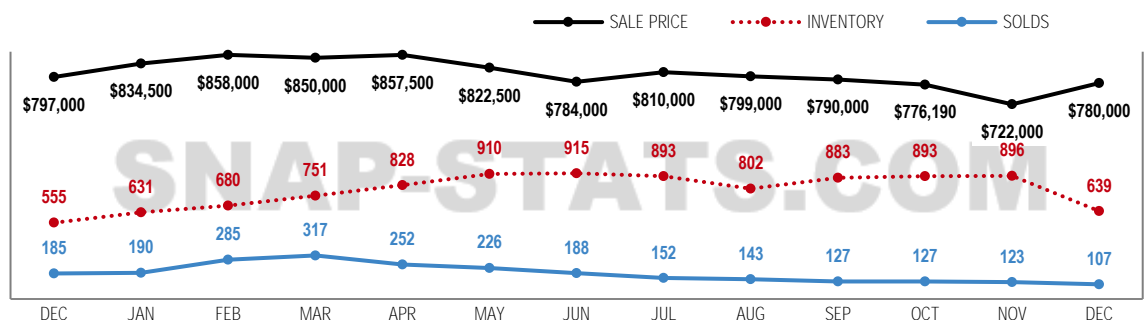
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Market Summary

- Market Type Indicator **DOWNTOWN ATTACHED**: Balanced Market at 17% Sales Ratio average (1.7 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 55% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.75 mil to \$2 mil, Yaletown and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Downtown and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

### 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	0	1	NA*
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	2	3	150%*
2,000,001 – 2,250,000	3	4	133%*
2,250,001 – 2,500,000	3	3	100%
2,500,001 – 2,750,000	7	1	14%
2,750,001 – 3,000,000	25	3	12%
3,000,001 – 3,500,000	35	10	29%
3,500,001 – 4,000,000	36	3	8%
4,000,001 – 4,500,000	37	6	16%
4,500,001 – 5,000,000	43	3	7%
5,000,001 – 5,500,000	30	1	3%
5,500,001 - 6,000,000	32	1	3%
6,000,001 - 6,500,000	22	0	NA
6,500,001 - 7,000,000	21	0	NA
7,000,001 - 7,500,000	9	0	NA
7,500,001 & Greater	96	1	1%
TOTAL*	403	40	10%

2 Bedrooms & Less	9	0	NA
3 to 4 Bedrooms	119	15	13%
5 to 6 Bedrooms	208	22	11%
7 Bedrooms & More	67	3	4%
TOTAL*	403	40	10%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Arbutus	20	3	15%
Cambie	41	3	7%
Dunbar	33	7	21%
Fairview	0	0	NA
Falsecreek	0	0	NA
Kerrisdale	22	3	14%
Kitsilano	22	8	36%
Mackenzie Heights	13	1	8%
Marpole	20	1	5%
Mount Pleasant	2	0	NA
Oakridge	16	0	NA
Point Grey	46	7	15%
Quilchena	14	0	NA
SW Marine	18	2	11%
Shaughnessy	58	1	2%
South Cambie	3	0	NA
South Granville	50	2	4%
Southlands	17	1	6%
University	8	1	13%
TOTAL*	403	40	10%

SnapStats®	November	December	Variance
Inventory	564	403	-29%
Solds	53	40	-25%
Sale Price	\$3,185,000	\$3,205,000	1%
Sale Price SQFT	\$1,107	\$1,099	-1%
Sale to List Price Ratio	100%	92%	-8%
Days on Market	31	29	-6%

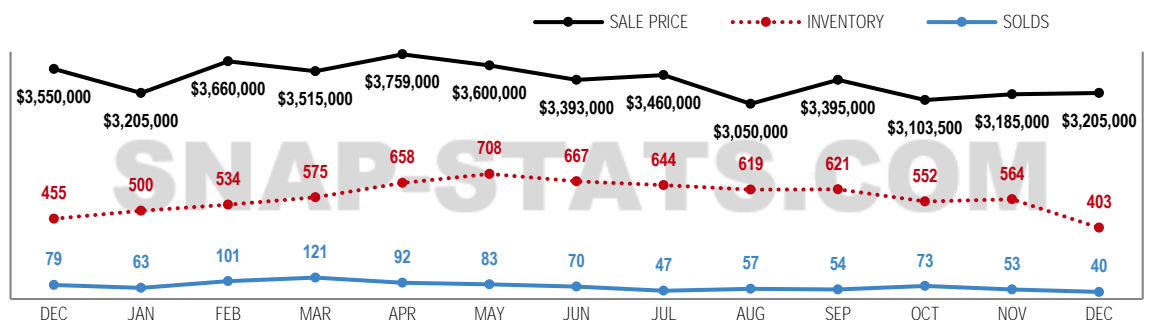
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **WESTSIDE DETACHED**: Buyers Market at 10% Sales Ratio average (1 in 10 homes selling rate)
- Homes are selling on average 8% below list price
- Most Active Price Band\*\* \$3 mil to \$3.5 mil with average 29% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes minimum \$7.5 mil, Shaughnessy and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Kitsilano and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

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### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	1	1	100%
400,001 – 500,000	5	2	40%
500,001 – 600,000	16	11	69%
600,001 – 700,000	27	9	33%
700,001 – 800,000	32	13	41%
800,001 – 900,000	39	15	38%
900,001 – 1,000,000	36	11	31%
1,000,001 – 1,250,000	60	12	20%
1,250,001 – 1,500,000	69	8	12%
1,500,001 – 1,750,000	52	6	12%
1,750,001 – 2,000,000	53	3	6%
2,000,001 – 2,250,000	31	1	3%
2,250,001 – 2,500,000	20	0	NA
2,500,001 – 2,750,000	11	1	9%
2,750,001 – 3,000,000	8	1	13%
3,000,001 – 3,500,000	5	0	NA
3,500,001 – 4,000,000	3	1	33%
4,000,001 – 4,500,000	1	0	NA
4,500,001 – 5,000,000	1	1	100%
5,000,001 & Greater	2	0	NA
TOTAL*	472	96	20%

0 to 1 Bedroom	107	35	33%
2 Bedrooms	234	45	19%
3 Bedrooms	115	13	11%
4 Bedrooms & Greater	16	3	19%
TOTAL*	472	96	20%

SnapStats®	November	December	Variance
Inventory	712	472	-34%
Solds	124	96	-23%
Sale Price	\$995,000	\$893,000	-10%
Sale Price SQFT	\$1,038	\$992	-4%
Sale to List Price Ratio	97%	99%	2%
Days on Market	19	26	37%

### Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Arbutus	0	0	NA
Cambie	64	7	11%
Dunbar	16	0	NA
Fairview	39	22	56%
Falsecreek	52	10	19%
Kerrisdale	29	4	14%
Kitsilano	38	16	42%
Mackenzie Heights	0	0	NA
Marpole	49	9	18%
Mount Pleasant	3	1	33%
Oakridge	25	1	4%
Point Grey	12	2	17%
Quilchena	10	2	20%
SW Marine	7	2	29%
Shaughnessy	6	0	NA
South Cambie	43	1	2%
South Granville	17	1	6%
Southlands	1	1	100%
University	61	17	28%
TOTAL*	472	96	20%

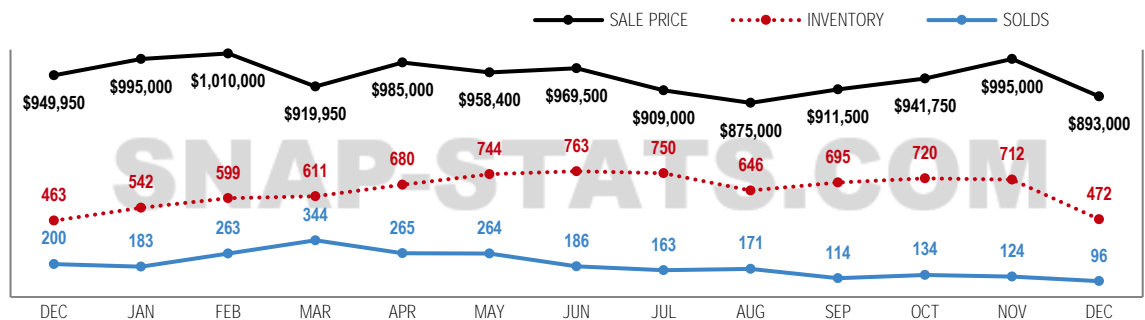
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Market Summary

- Market Type Indicator **WESTSIDE ATTACHED**: Balanced Market at 20% Sales Ratio average (2 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band\*\* \$500,000 to \$600,000 with average 69% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2 mil to \$2.25 mil, Oakridge and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Fairview, Kitsilano and up to 1 bedroom properties

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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	5	1	20%
1,250,001 – 1,500,000	14	8	57%
1,500,001 – 1,750,000	40	13	33%
1,750,001 – 2,000,000	43	10	23%
2,000,001 – 2,250,000	31	3	10%
2,250,001 – 2,500,000	39	3	8%
2,500,001 – 2,750,000	25	1	4%
2,750,001 – 3,000,000	32	0	NA
3,000,001 – 3,500,000	34	0	NA
3,500,001 – 4,000,000	9	0	NA
4,000,001 – 4,500,000	6	0	NA
4,500,001 – 5,000,000	2	0	NA
5,000,001 – 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 - 7,500,000	1	0	NA
7,500,001 & Greater	0	0	NA
TOTAL*	282	39	14%

2 Bedrooms & Less	16	2	13%
3 to 4 Bedrooms	93	10	11%
5 to 6 Bedrooms	124	25	20%
7 Bedrooms & More	49	2	4%
TOTAL*	282	39	14%

SnapStats®	November	December	Variance
Inventory	389	282	-28%
Solds	50	39	-22%
Sale Price	\$1,697,500	\$1,718,800	1%
Sale Price SQFT	\$739	\$774	5%
Sale to List Price Ratio	95%	96%	1%
Days on Market	20	39	95%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Champlain Heights	0	0	NA
Collingwood	53	2	4%
Downtown	0	0	NA
Fraser	10	4	40%
Fraserview	15	2	13%
Grandview Woodland	16	2	13%
Hastings	10	0	NA
Hastings Sunrise	12	2	17%
Killarney	21	3	14%
Knight	27	1	4%
Main	12	4	33%
Mount Pleasant	8	3	38%
Renfrew Heights	33	6	18%
Renfrew	26	4	15%
South Marine	0	0	NA
South Vancouver	22	3	14%
Strathcona	2	1	50%
Victoria	15	2	13%
TOTAL*	282	39	14%

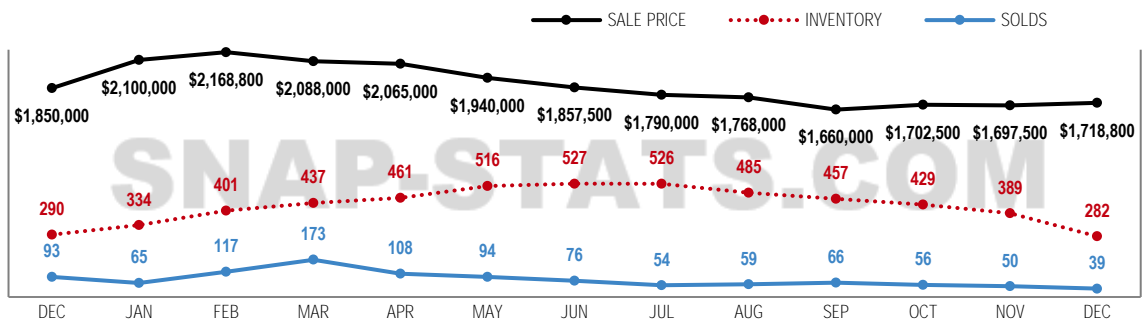
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **EASTSIDE DETACHED**: Balanced Market at 14% Sales Ratio average (1.4 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 57% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.5 mil to \$2.75 mil, Knight and minimum 7 bedroom properties
- Sellers Best Bet\*\* Selling homes in Fraser, Mount Pleasant and 5 to 6 bedroom properties

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## 13 Month Market Trend



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### Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	1	3	300%*
400,001 – 500,000	19	9	47%
500,001 – 600,000	41	14	34%
600,001 – 700,000	52	6	12%
700,001 – 800,000	43	10	23%
800,001 – 900,000	41	9	22%
900,001 – 1,000,000	36	8	22%
1,000,001 – 1,250,000	42	5	12%
1,250,001 – 1,500,000	20	3	15%
1,500,001 – 1,750,000	12	1	8%
1,750,001 – 2,000,000	8	1	13%
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	1	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	1	0	NA
TOTAL*	322	69	21%

Bedroom	Inventory	Sales	Sales Ratio
0 to 1 Bedroom	122	28	23%
2 Bedrooms	127	32	25%
3 Bedrooms	62	8	13%
4 Bedrooms & Greater	11	1	9%
TOTAL*	322	69	21%

SnapStats®	November	December	Variance
Inventory	443	322	-27%
Solds	92	69	-25%
Sale Price	\$638,000	\$720,000	13%
Sale Price SQFT	\$866	\$847	-2%
Sale to List Price Ratio	98%	98%	0%
Days on Market	12	19	58%

### Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Champlain Heights	10	0	NA
Collingwood	74	11	15%
Downtown	15	4	27%
Fraser	1	2	200%*
Fraserview	0	0	NA
Grandview Woodland	24	4	17%
Hastings	17	5	29%
Hastings Sunrise	3	1	33%
Killarney	7	1	14%
Knight	10	1	10%
Main	2	1	50%
Mount Pleasant	65	15	23%
Renfrew Heights	1	3	300%*
Renfrew	4	2	50%
South Marine	51	10	20%
South Vancouver	11	0	NA
Strathcona	17	4	24%
Victoria	10	5	50%
TOTAL*	322	69	21%

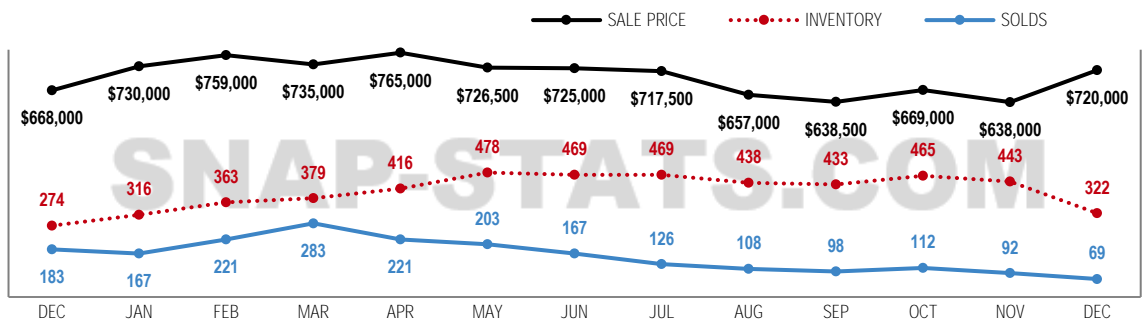
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

### Market Summary

- Market Type Indicator **EASTSIDE ATTACHED**: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 47% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Collingwood, Grandview Woodland, Knight and minimum 4 bedrooms
- Sellers Best Bet\*\* Selling homes in Victoria and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	1	1	100%
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	1	NA*
1,250,001 – 1,500,000	6	3	50%
1,500,001 – 1,750,000	13	4	31%
1,750,001 – 2,000,000	18	4	22%
2,000,001 – 2,250,000	7	4	57%
2,250,001 – 2,500,000	13	4	31%
2,500,001 – 2,750,000	7	1	14%
2,750,001 – 3,000,000	9	1	11%
3,000,001 – 3,500,000	12	1	8%
3,500,001 – 4,000,000	10	1	10%
4,000,001 – 4,500,000	4	0	NA
4,500,001 – 5,000,000	7	0	NA
5,000,001 – 5,500,000	0	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 - 7,500,000	1	0	NA
7,500,001 & Greater	0	0	NA
TOTAL*	108	25	23%

Bedrooms	Inventory	Sales	Sales Ratio
2 Bedrooms & Less	6	3	50%
3 to 4 Bedrooms	58	13	22%
5 to 6 Bedrooms	33	9	27%
7 Bedrooms & More	11	0	NA
TOTAL*	108	25	23%

SnapStats®	November	December	Variance
Inventory	154	108	-30%
Solds	55	25	-55%
Sale Price	\$1,925,000	\$1,910,000	-1%
Sale Price SQFT	\$792	\$806	2%
Sale to List Price Ratio	96%	96%	0%
Days on Market	16	35	119%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Blueridge	4	1	25%
Boulevard	5	1	20%
Braemar	1	0	NA
Calverhall	2	0	NA
Canyon Heights	14	1	7%
Capilano	1	1	100%
Central Lonsdale	11	1	9%
Deep Cove	4	0	NA
Delbrook	0	0	NA
Dollarton	4	0	NA
Edgemont	4	0	NA
Forest Hills	2	1	50%
Grouse Woods	1	1	100%
Harbourside	0	0	NA
Indian Arm	0	1	NA*
Indian River	2	0	NA
Lower Lonsdale	3	1	33%
Lynn Valley	5	2	40%
Lynnmour	6	0	NA
Mosquito Creek	0	1	NA*
Norqate	1	0	NA
Northlands	1	0	NA
Pemberton Heights	0	3	NA*
Pemberton	2	0	NA
Princess Park	2	1	50%
Queensbury	0	1	NA*
Roche Point	3	1	33%
Seymour	2	0	NA
Tempe	0	1	NA*
Upper Delbrook	4	0	NA
Upper Lonsdale	12	3	25%
Westlynn	8	2	25%
Westlynn Terrace	0	0	NA
Windsor Park	0	1	NA*
Woodlands-Sunshine Cascade	4	0	NA
TOTAL*	108	25	23%

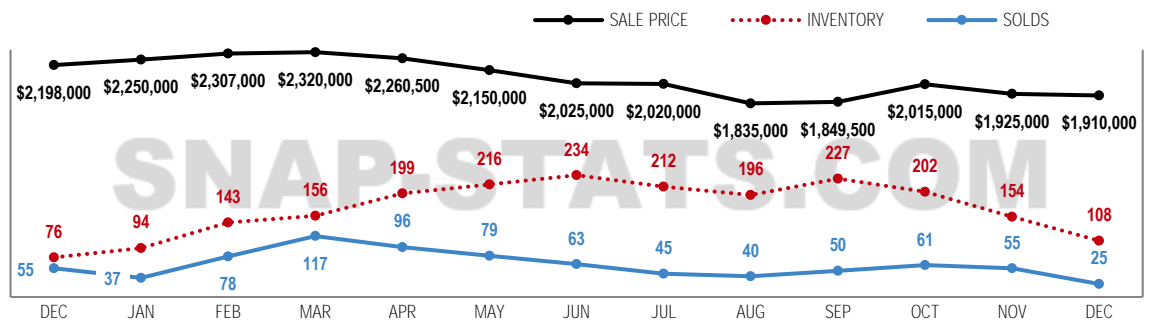
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **NORTH VANCOUVER DETACHED**: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$1.5 mil to \$1.75 mil with average 31% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$2.25 mil to \$2.5 mil, Canyon Heights, Central Lonsdale and 3 to 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Upper Lonsdale, Westlynn and 5 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	1	3	300%*
400,001 – 500,000	6	8	133%*
500,001 – 600,000	12	8	67%
600,001 – 700,000	17	13	76%
700,001 – 800,000	28	7	25%
800,001 – 900,000	24	11	46%
900,001 – 1,000,000	17	5	29%
1,000,001 – 1,250,000	35	11	31%
1,250,001 – 1,500,000	29	13	45%
1,500,001 – 1,750,000	21	1	5%
1,750,001 – 2,000,000	8	1	13%
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	4	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	3	0	NA
3,500,001 – 4,000,000	2	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	1	0	NA
TOTAL*	210	81	39%

Bedroom	Inventory	Sales	Sales Ratio
0 to 1 Bedroom	42	23	55%
2 Bedrooms	111	41	37%
3 Bedrooms	43	13	30%
4 Bedrooms & Greater	14	4	29%
TOTAL*	210	81	39%

SnapStats®	November	December	Variance
Inventory	311	210	-32%
Solds	91	81	-11%
Sale Price	\$829,900	\$820,000	-1%
Sale Price SQFT	\$915	\$853	-7%
Sale to List Price Ratio	100%	97%	-3%
Days on Market	13	28	115%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Blueridge	1	0	NA
Boulevard	0	0	NA
Braemar	0	0	NA
Calverhall	0	0	NA
Canyon Heights	1	0	NA
Capilano	2	0	NA
Central Lonsdale	34	16	47%
Deep Cove	2	0	NA
Delbrook	1	0	NA
Dollarton	0	0	NA
Edgemont	4	0	NA
Forest Hills	0	0	NA
Grouse Woods	0	0	NA
Harbourside	3	0	NA
Indian Arm	0	0	NA
Indian River	0	3	NA*
Lower Lonsdale	53	16	30%
Lynn Valley	14	2	14%
Lynnmoor	28	12	43%
Mosquito Creek	4	3	75%
Norqate	1	0	NA
Northlands	3	1	33%
Pemberton Heights	1	0	NA
Pemberton	34	12	35%
Princess Park	0	0	NA
Queensbury	2	1	50%
Roche Point	9	6	67%
Seymour	0	1	NA*
Tempe	0	0	NA
Upper Delbrook	0	0	NA
Upper Lonsdale	9	3	33%
Westlynn	0	0	NA
Westlynn Terrace	0	0	NA
Windsor Park	4	5	125%*
Woodlands-Sunshine Cascade	0	0	NA
TOTAL*	210	81	39%

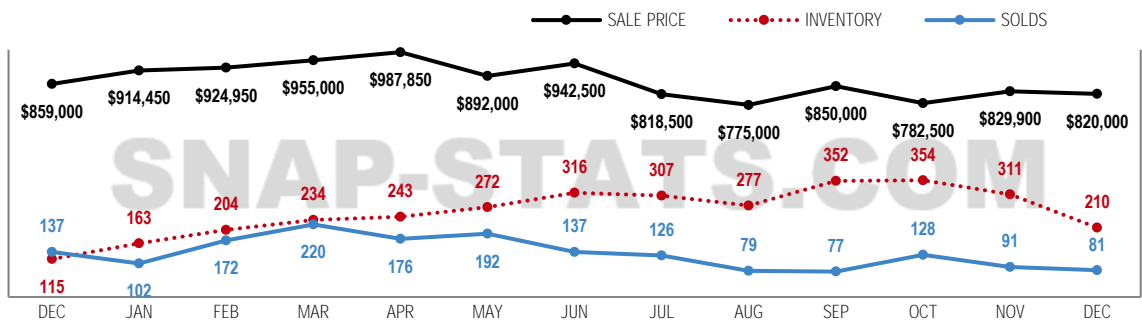
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **NORTH VANCOUVER ATTACHED**: Sellers Market at 39% Sales Ratio average (3.9 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, Lynn Valley and minimum 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Central Lonsdale, Lynnmoor, Roche Point and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	1	NA*
1,750,001 – 2,000,000	3	3	100%
2,000,001 – 2,250,000	5	2	40%
2,250,001 – 2,500,000	13	6	46%
2,500,001 – 2,750,000	10	3	30%
2,750,001 – 3,000,000	22	3	14%
3,000,001 – 3,500,000	17	1	6%
3,500,001 – 4,000,000	22	4	18%
4,000,001 – 4,500,000	16	1	6%
4,500,001 – 5,000,000	21	0	NA
5,000,001 – 5,500,000	11	0	NA
5,500,001 - 6,000,000	25	1	4%
6,000,001 - 6,500,000	1	1	100%
6,500,001 - 7,000,000	18	0	NA
7,000,001 - 7,500,000	5	0	NA
7,500,001 & Greater	62	0	NA
TOTAL*	251	26	10%

2 Bedrooms & Less	5	3	60%
3 to 4 Bedrooms	105	14	13%
5 to 6 Bedrooms	117	9	8%
7 Bedrooms & More	24	0	NA
TOTAL*	251	26	10%

SnapStats®	November	December	Variance
Inventory	371	251	-32%
Solds	17	26	53%
Sale Price	\$2,599,900	\$2,697,500	4%
Sale Price SQFT	\$944	\$905	-4%
Sale to List Price Ratio	90%	90%	0%
Days on Market	34	52	53%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Altamont	13	0	NA
Ambleside	20	6	30%
Bayridge	8	1	13%
British Properties	53	4	8%
Canterbury	3	0	NA
Caulfield	24	3	13%
Cedardale	1	1	100%
Chartwell	18	0	NA
Chelsea Park	2	0	NA
Cypress	7	0	NA
Cypress Park Estates	9	0	NA
Deer Ridge	0	0	NA
Dundarave	15	1	7%
Eagle Harbour	10	1	10%
Eagleridge	1	1	100%
Furry Creek	2	0	NA
Gleneagles	3	1	33%
Glenmore	6	2	33%
Horseshoe Bay	2	2	100%
Howe Sound	1	0	NA
Lions Bay	5	1	20%
Olde Caulfield	4	0	NA
Panorama Village	3	0	NA
Park Royal	2	1	50%
Porteau Cove	0	0	NA
Queens	8	0	NA
Rockridge	1	1	100%
Sandy Cove	0	0	NA
Sentinel Hill	8	0	NA
Upper Caulfield	2	0	NA
West Bay	3	0	NA
Westhill	5	0	NA
Westmount	5	0	NA
Whitby Estates	6	0	NA
Whytecliff	1	0	NA
TOTAL*	251	26	10%

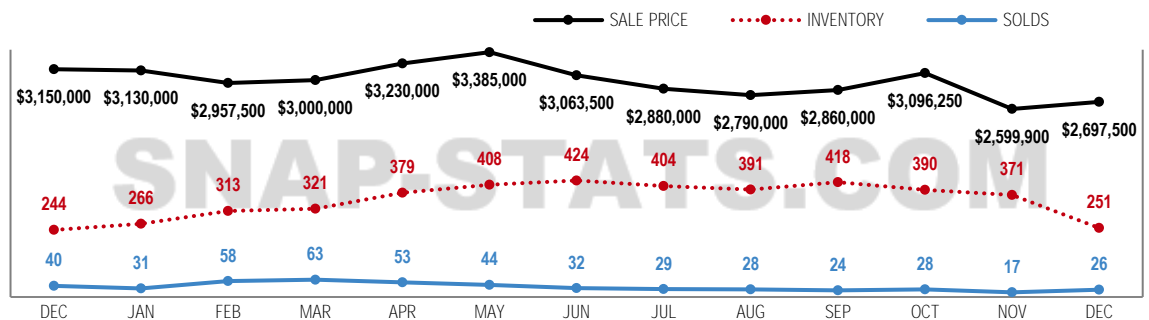
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **WEST VANCOUVER DETACHED**: Buyers Market at 10% Sales Ratio average (1 in 10 homes selling rate)
- Homes are selling on average 10% below list price
- Most Active Price Band\*\* \$2.25 mil to \$2.5 mil with average 46% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$5.5 mil to \$6 mil, British Properties, Dundarave and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Ambleside and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	1	100%
500,001 – 600,000	1	1	100%
600,001 – 700,000	3	2	67%
700,001 – 800,000	1	0	NA
800,001 – 900,000	4	3	75%
900,001 – 1,000,000	4	0	NA
1,000,001 – 1,250,000	13	1	8%
1,250,001 – 1,500,000	11	1	9%
1,500,001 – 1,750,000	4	0	NA
1,750,001 – 2,000,000	13	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	10	0	NA
2,500,001 – 2,750,000	7	1	14%
2,750,001 – 3,000,000	9	1	11%
3,000,001 – 3,500,000	3	1	33%
3,500,001 – 4,000,000	3	0	NA
4,000,001 – 4,500,000	3	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	1	0	NA
TOTAL*	93	12	13%

Bedroom	Inventory	Sales	Sales Ratio
0 to 1 Bedroom	17	4	24%
2 Bedrooms	60	7	12%
3 Bedrooms	15	1	7%
4 Bedrooms & Greater	1	0	NA
TOTAL*	93	12	13%

SnapStats®	November	December	Variance
Inventory	121	93	-23%
Solds	11	12	9%
Sale Price	\$1,180,000	\$863,500	-27%
Sale Price SQFT	\$1,008	\$864	-14%
Sale to List Price Ratio	93%	98%	5%
Days on Market	22	24	9%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Altamont	0	0	NA
Ambleside	17	5	29%
Bayridge	0	0	NA
British Properties	0	0	NA
Canterbury	0	0	NA
Caulfield	0	0	NA
Cedardale	2	1	50%
Chartwell	0	0	NA
Chelsea Park	0	0	NA
Cypress	0	0	NA
Cypress Park Estates	8	0	NA
Deer Ridge	0	0	NA
Dundarave	13	0	NA
Eagle Harbour	0	0	NA
Eagleridge	0	0	NA
Furry Creek	0	0	NA
Gleneagles	0	0	NA
Glenmore	0	0	NA
Horseshoe Bay	26	1	4%
Howe Sound	1	0	NA
Lions Bay	0	0	NA
Olde Caulfield	0	0	NA
Panorama Village	4	1	25%
Park Royal	19	3	16%
Porteau Cove	0	0	NA
Queens	0	0	NA
Rockridge	0	0	NA
Sandy Cove	0	0	NA
Sentinel Hill	0	0	NA
Upper Caulfield	0	0	NA
West Bay	0	0	NA
Westhill	0	0	NA
Westmount	0	0	NA
Whitby Estates	3	1	33%
Whytecliff	0	0	NA
TOTAL*	93	12	13%

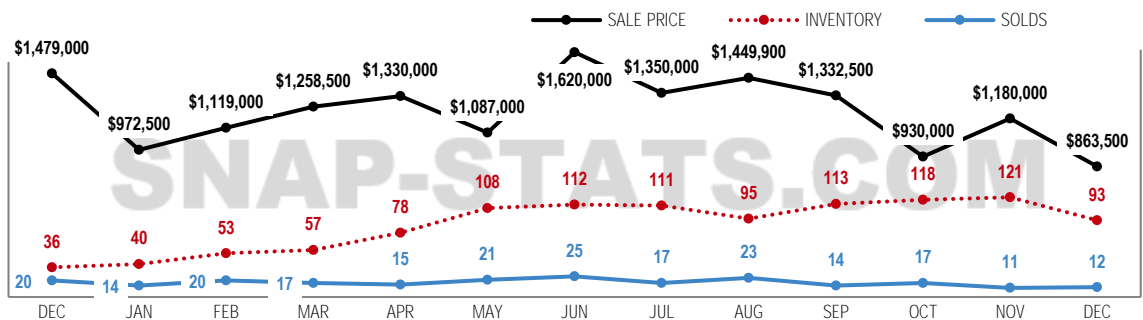
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **WEST VANCOUVER ATTACHED**: Balanced Market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* \$2.75 mil to \$3 mil with average 11% Sales Ratio (Buyers market)
- Buyers Best Bet\*\* Homes between \$1 mil to \$1.25 mil, Horseshoe Bay and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Ambleside and up to 1 bedroom properties

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	4	0	NA
800,001 - 900,000	0	0	NA
900,001 - 1,000,000	1	0	NA
1,000,001 - 1,250,000	1	2	200%*
1,250,001 - 1,500,000	6	8	133%*
1,500,001 - 1,750,000	18	8	44%
1,750,001 - 2,000,000	36	5	14%
2,000,001 - 2,250,000	17	2	12%
2,250,001 - 2,500,000	39	3	8%
2,500,001 - 2,750,000	15	3	20%
2,750,001 - 3,000,000	30	5	17%
3,000,001 - 3,500,000	26	1	4%
3,500,001 - 4,000,000	23	0	NA
4,000,001 - 4,500,000	12	0	NA
4,500,001 - 5,000,000	9	0	NA
5,000,001 - 5,500,000	3	0	NA
5,500,001 - 6,000,000	2	0	NA
6,000,001 - 6,500,000	2	0	NA
6,500,001 - 7,000,000	1	0	NA
7,000,001 - 7,500,000	0	0	NA
7,500,001 & Greater	3	0	NA
TOTAL*	248	37	15%

Bedrooms	Inventory	Sales	Sales Ratio
2 Bedrooms & Less	7	0	NA
3 to 4 Bedrooms	91	16	18%
5 to 6 Bedrooms	136	18	13%
7 Bedrooms & More	14	3	21%
TOTAL*	248	37	15%

SnapStats®	November	December	Variance
Inventory	365	248	-32%
Solds	53	37	-30%
Sale Price	\$2,050,000	\$1,780,000	-13%
Sale Price SQFT	\$731	\$652	-11%
Sale to List Price Ratio	94%	96%	2%
Days on Market	22	29	32%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Boyd Park	9	2	22%
Bridgeport	5	1	20%
Brighthouse	8	1	13%
Brighthouse South	2	0	NA
Broadmoor	26	2	8%
East Cambie	1	1	100%
East Richmond	4	0	NA
Garden City	10	1	10%
Gilmore	0	0	NA
Granville	17	1	6%
Hamilton	10	3	30%
Ironwood	11	2	18%
Lackner	13	1	8%
McLennan	5	0	NA
McLennan North	1	1	100%
McNair	10	2	20%
Quilchena	17	1	6%
Riverdale	12	1	8%
Saunders	15	2	13%
Sea Island	3	0	NA
Seafair	11	1	9%
South Arm	6	2	33%
Steveston North	14	5	36%
Steveston South	4	2	50%
Steveston Village	2	0	NA
Terra Nova	5	0	NA
West Cambie	9	2	22%
Westwind	3	1	33%
Woodwards	15	2	13%
TOTAL*	248	37	15%

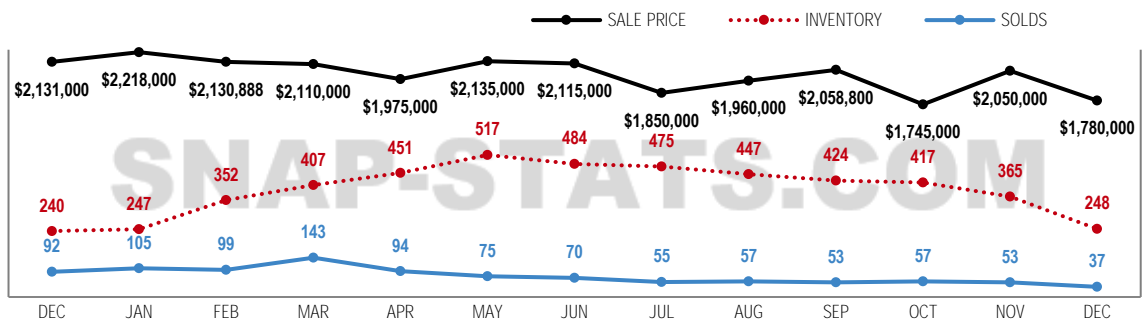
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **RICHMOND DETACHED**: Balanced Market at 15% Sales Ratio average (1.5 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average >100% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$3 mil to \$3.5 mil, Granville, Quilchena and 5 to 6 bedroom properties
- Sellers Best Bet\*\* Selling homes in Steveston North and minimum 7 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	13	3	23%
300,001 – 400,000	12	3	25%
400,001 – 500,000	12	11	92%
500,001 – 600,000	48	19	40%
600,001 – 700,000	55	26	47%
700,001 – 800,000	49	17	35%
800,001 – 900,000	48	20	42%
900,001 – 1,000,000	52	8	15%
1,000,001 – 1,250,000	82	16	20%
1,250,001 – 1,500,000	44	5	11%
1,500,001 – 1,750,000	17	3	18%
1,750,001 – 2,000,000	8	1	13%
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	2	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	3	0	NA
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	448	132	29%

Bedroom	Inventory	Sales	Sales Ratio
0 to 1 Bedroom	82	26	32%
2 Bedrooms	200	70	35%
3 Bedrooms	137	28	20%
4 Bedrooms & Greater	29	8	28%
TOTAL*	448	132	29%

SnapStats®	November	December	Variance
Inventory	618	448	-28%
Solds	156	132	-15%
Sale Price	\$755,000	\$721,400	-4%
Sale Price SQFT	\$753	\$744	-1%
Sale to List Price Ratio	96%	97%	1%
Days on Market	17	27	59%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Boyd Park	7	1	14%
Bridgeport	30	2	7%
Brighthouse	160	55	34%
Brighthouse South	47	15	32%
Broadmoor	5	5	100%
East Cambie	8	2	25%
East Richmond	1	0	NA
Garden City	2	0	NA
Gilmore	0	0	NA
Granville	7	1	14%
Hamilton	6	1	17%
Ironwood	10	2	20%
Lackner	4	0	NA
McLennan	0	0	NA
McLennan North	25	10	40%
McNair	1	0	NA
Quilchena	1	1	100%
Riverdale	5	2	40%
Saunders	2	1	50%
Sea Island	0	0	NA
Seafair	0	0	NA
South Arm	21	2	10%
Steveston North	1	0	NA
Steveston South	8	6	75%
Steveston Village	2	1	50%
Terra Nova	2	4	200%*
West Cambie	86	17	20%
Westwind	0	1	NA*
Woodwards	7	3	43%
TOTAL*	448	132	29%

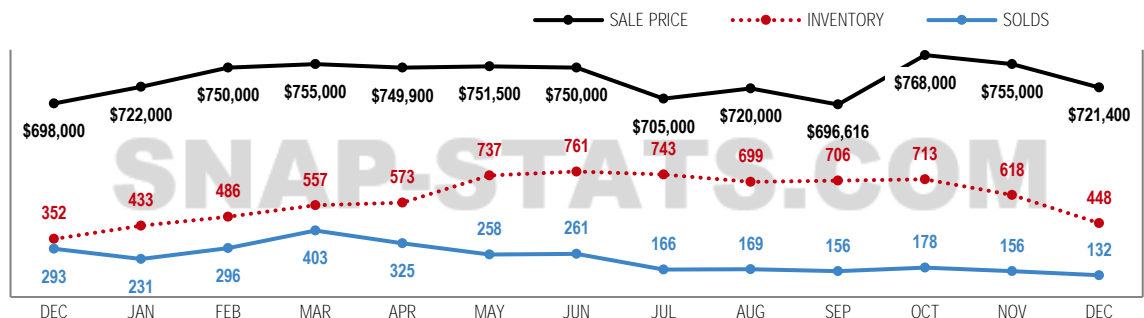
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **RICHMOND ATTACHED**: Sellers Market at 29% Sales Ratio average (2.9 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$400,000 to \$500,000 with average 92% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.25 mil to \$1.5 mil, Bridgeport and 3 bedroom properties
- Sellers Best Bet\*\* Selling homes in Steveston South and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	4	2	50%
1,250,001 – 1,500,000	12	4	33%
1,500,001 – 1,750,000	10	3	30%
1,750,001 – 2,000,000	15	0	NA
2,000,001 – 2,250,000	2	2	100%
2,250,001 – 2,500,000	5	1	20%
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	6	2	33%
3,000,001 – 3,500,000	2	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	1	0	NA
5,000,001 – 5,500,000	1	0	NA
5,500,001 - 6,000,000	1	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 - 7,500,000	0	0	NA
7,500,001 & Greater	0	0	NA
TOTAL*	61	14	23%
2 Bedrooms & Less	4	0	NA
3 to 4 Bedrooms	40	9	23%
5 to 6 Bedrooms	17	5	29%
7 Bedrooms & More	0	0	NA
TOTAL*	61	14	23%

SnapStats®	November	December	Variance
Inventory	85	61	-28%
Solds	21	14	-33%
Sale Price	\$1,500,000	\$1,617,500	8%
Sale Price SQFT	\$573	\$572	0%
Sale to List Price Ratio	96%	96%	0%
Days on Market	40	50	25%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Beach Grove	9	3	33%
Boundary Beach	2	2	100%
Cliff Drive	9	1	11%
English Bluff	12	1	8%
Pebble Hill	5	4	80%
Tsawwassen Central	12	2	17%
Tsawwassen East	4	1	25%
Tsawwassen North	8	0	NA
TOTAL*	61	14	23%

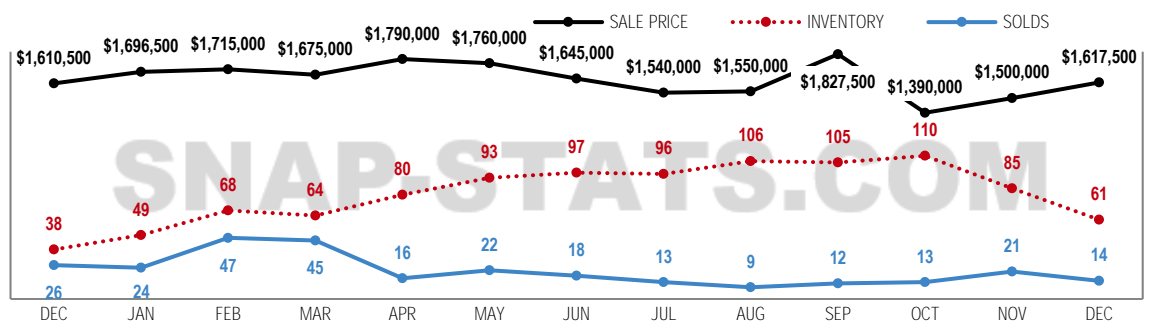
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **TSAWWASSEN DETACHED**: Sellers Market at 23% Sales Ratio average (2.3 in 10 homes selling rate)
- Homes are selling on average 4% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 33% Sales Ratio (Sellers market)
- Buyers Best Bet\*\* Homes between \$1.5 mil to \$1.75 mil, English Bluff and 3 to 4 bedroom properties
- Sellers Best Bet\*\* Selling homes in Beach Grove and 5 to 6 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	1	1	100%
500,001 – 600,000	3	1	33%
600,001 – 700,000	7	5	71%
700,001 – 800,000	5	1	20%
800,001 – 900,000	8	0	NA
900,001 – 1,000,000	4	1	25%
1,000,001 – 1,250,000	3	0	NA
1,250,001 – 1,500,000	4	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	35	9	26%

0 to 1 Bedroom	5	1	20%
2 Bedrooms	16	5	31%
3 Bedrooms	13	2	15%
4 Bedrooms & Greater	1	1	100%
TOTAL*	35	9	26%

SnapStats®	November	December	Variance
Inventory	45	35	-22%
Solds	10	9	-10%
Sale Price	\$722,000	\$677,000	-6%
Sale Price SQFT	\$578	\$545	-6%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	20	49	145%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Beach Grove	4	2	50%
Boundary Beach	0	0	NA
Cliff Drive	3	1	33%
English Bluff	0	0	NA
Pebble Hill	0	0	NA
Tsawwassen Central	2	1	50%
Tsawwassen East	1	0	NA
Tsawwassen North	25	5	20%
TOTAL*	35	9	26%

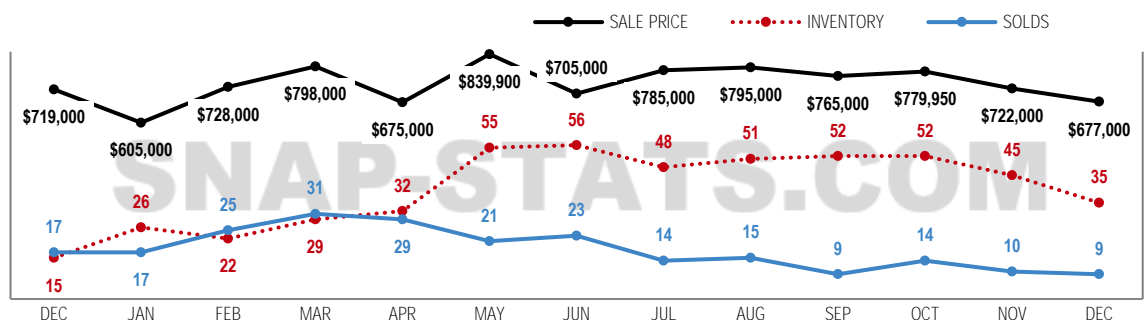
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **TSAWWASSEN ATTACHED**: Sellers Market at 26% Sales Ratio average (2.6 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* Insufficient data but with 5 sales price band of \$600,000 to \$700,000
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Selling homes in Tsawwassen North and 2 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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## Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 - 800,000	2	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	6	3	50%
1,250,001 – 1,500,000	11	2	18%
1,500,001 – 1,750,000	7	2	29%
1,750,001 – 2,000,000	2	1	50%
2,000,001 – 2,250,000	4	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 – 5,500,000	1	0	NA
5,500,001 - 6,000,000	0	0	NA
6,000,001 - 6,500,000	0	0	NA
6,500,001 - 7,000,000	0	0	NA
7,000,001 - 7,500,000	0	0	NA
7,500,001 & Greater	0	0	NA
TOTAL*	39	8	21%

2 Bedrooms & Less	7	0	NA
3 to 4 Bedrooms	18	5	28%
5 to 6 Bedrooms	14	3	21%
7 Bedrooms & More	0	0	NA
TOTAL*	39	8	21%

## Community DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
Annacis Island	0	0	NA
Delta Manor	7	1	14%
East Delta	0	0	NA
Hawthorne	14	4	29%
Holly	5	2	40%
Ladner Elementary	3	1	33%
Ladner Rural	1	0	NA
Neilsen Grove	1	0	NA
Port Guichon	7	0	NA
Tilbury	0	0	NA
Westham Island	1	0	NA
TOTAL*	39	8	21%

SnapStats®	November	December	Variance
Inventory	53	39	-26%
Solds	6	8	33%
Sale Price	\$1,229,000	\$1,304,500	6%
Sale Price SQFT	\$566	\$521	-8%
Sale to List Price Ratio	100%	97%	-3%
Days on Market	15	34	127%

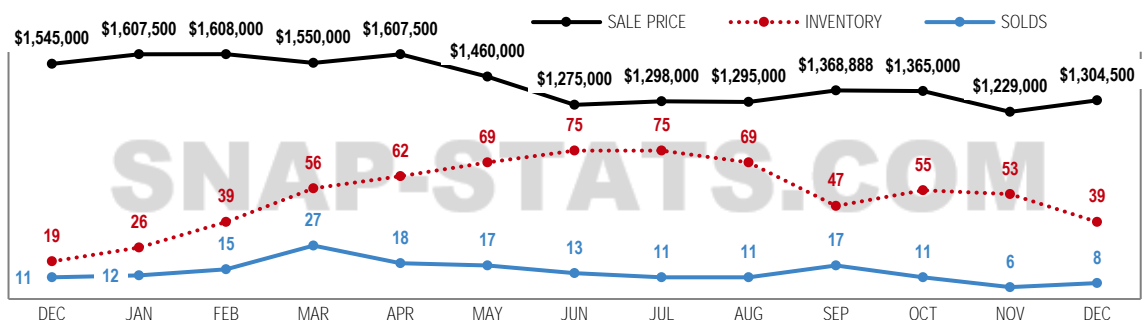
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **LADNER DETACHED**: Sellers Market at 21% Sales Ratio average (2.1 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band\*\* \$1.25 mil to \$1.5 mil with average 18% Sales Ratio (Balanced market)
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Selling homes in Hawthorne and 3 to 4 bedroom properties

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



## Compliments of...

**Dawson Realty Experts**  
Royal Pacific Realty Corp. - Head Office

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## Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	2	0	NA
600,001 – 700,000	3	1	33%
700,001 – 800,000	3	0	NA
800,001 – 900,000	1	0	NA
900,001 – 1,000,000	3	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 – 4,500,000	0	0	NA
4,500,001 – 5,000,000	0	0	NA
5,000,001 & Greater	0	0	NA
TOTAL*	15	1	7%

0 to 1 Bedroom	1	1	100%
2 Bedrooms	6	0	NA
3 Bedrooms	5	0	NA
4 Bedrooms & Greater	3	0	NA
TOTAL*	15	1	7%

SnapStats®	November	December	Variance
Inventory	15	15	0%
Solds	8	1	-88%
Sale Price	\$652,250	\$605,000	-7%
Sale Price SQFT	\$612	\$644	5%
Sale to List Price Ratio	95%	98%	3%
Days on Market	20	6	-70%

## Community CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
Annacis Island	0	0	NA
Delta Manor	7	1	14%
East Delta	0	0	NA
Hawthorne	2	0	NA
Holly	0	0	NA
Ladner Elementary	1	0	NA
Ladner Rural	0	0	NA
Neilsen Grove	5	0	NA
Port Guichon	0	0	NA
Tilbury	0	0	NA
Westham Island	0	0	NA
TOTAL*	15	1	7%

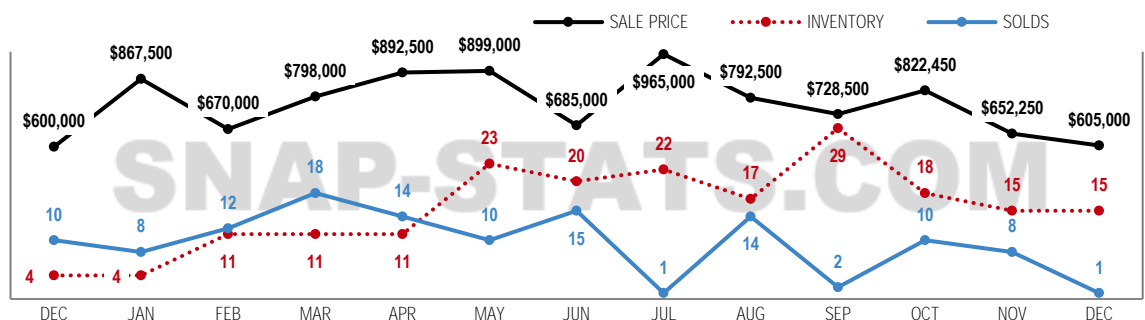
\*Sales Ratio suggests market type and speed (ie Balanced 12-20%.) Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

## Market Summary

- Market Type Indicator **LADNER ATTACHED**: Buyers Market at 7% Sales Ratio average (7 in 100 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band\*\* Insufficient data
- Buyers Best Bet\*\* Insufficient data
- Sellers Best Bet\*\* Insufficient data

\*\*With minimum inventory of 10 in most instances

## 13 Month Market Trend



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